



Turnaround News



Companies need new ideas more than ever!

Third party insight and comment valued by lenders

Experienced consultants add significant value

Fast track project management achieves competitive advantage

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Dear All,

Turnaround Solutions has witnessed the current recession at the very sharp end. Our past decade of experience means that we now undertake 'true turnaround' projects bringing together the disciplines held by all team members. Tough times demand robust solutions, rapid response and the benefit of experience.

Recent projects have involved mergers, private investors, overseas sourcing, complete grant proposals, complete system changes and hands on interim management. Our success rate remains high despite tougher conditions.

As a multi discipline consultancy introducers have been comfortable to rely on a single source of advice whilst clients have benefited from an integrated solution and tried and tested methodologies.

Our view is that the recession will continue throughout 2010 and that management skills and funding resources will be stretched to the limit. The combined pressure caused by banking liquidity, property prices and weak sterling have meant simple solutions

are difficult to find. Nevertheless we have continued to see successful outcomes via the implementation of tough decision, well planned strategy and novel funding solutions.

We continue to be busy with business reviews and cashflow assessments, and our own brand of 'options documents' have been successful with management teams looking for ideas. Recent cases included overseas manufacturing set up and complete grant applications based on rate of return arguments. Commonly companies have crown arrears and our record of negotiating time to pay agreements has been excellent both in the UK and abroad.

So now to try and assist our customers and introducers through the recession and then prepare for the recovery it is our intention to issue a regular newsletter. Any thoughts on useful subjects would be gratefully received and we do hope you find them useful.

If we can be any help with issues that you are facing now or in the future please call us for an immediate response.

Yours Sincerely

Philip Wildbur

Turnaround Solutions

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